



[www.lindsayfyfe.co.uk](http://www.lindsayfyfe.co.uk)



“Communication plays a central role to our success. We pride ourselves in our ability to closely monitor each and every transaction and believe that we care deeply about the outcome of each negotiation. We take our business very personally whilst retaining a high degree of professionalism and integrity.”



Lindsay Fyfe & Company was established in 2001 with the opening of the first office at 74 High Street, Newtownards. As the business grew a second office in Castle Street, Comber was opened in 2004 and moved to its current high profile location in The Square in 2010.

The ethos of the company from the outset has been to offer a personal and professional Estate Agency service to the people of North Down and Ards.

The husband and wife team of Lindsay and Elaine have been ably supported over the years by a number of committed support staff, many of whom remain with the company today. They believe strongly in a team ethic and encourage and empower their colleagues to achieve a level of customer care that they are immensely proud of. With the recent addition of Norman Hayes to the team Lindsay Fyfe & Co. now more than ever are in a position to deliver an unrivalled package of experience and professionalism.

The company has embraced change in the form of new technology where the internet now plays such a key role in the promotion of both sales and lettings however has not lost sight of the importance of the traditional values of people and property.

**Lindsay Fyfe & Company.**  
Experienced Property Professionals



## Lindsay Fyfe



Successfully matching people and property for over 35 years, Lindsay Fyfe has a vast and detailed knowledge of all aspects of estate agency.

Trained initially at Brian Morton & Company, Lindsay has held senior management positions in some of the country's largest corporate agencies and was the Northern Ireland Area Director for McQuitty/Ross until establishing Lindsay Fyfe & Co. in 2001.

In private practice now for some 15 plus years, Lindsay is the managing partner of the company. Based in the Comber office he is personally involved in every transaction from appraisal to completion.

Lindsay has a particular flair for individual and one off properties and enjoys applying the benefits of his experience in the marketing of the companies Distinctive Homes.

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## Elaine Fyfe



A lifelong resident of County Down, Elaine has had a hugely successful career spanning 30 years in local estate agency. As manager for Halifax Property Services in Comber she was responsible for establishing the company as a market leader.

Her in-depth knowledge of the area, a commitment to the local community and an unfailing energy and enthusiasm is central to the success of Lindsay Fyfe & Company.

Elaine oversees the smooth day to day running of the Comber office and is the linchpin for all of it's activities. She plays a central role in New Homes sales where her insight and feedback has proved invaluable to many developers.

Elaine has worked tirelessly to Lindsay Fyfe and Company as a major force in the residential lettings and property management business.

***[elaine.fyfe@lindsayfyfe.co.uk](mailto:elaine.fyfe@lindsayfyfe.co.uk)***



“We believe that  
whether buying, selling  
or letting our clients  
have the right to be  
treated with courtesy  
and integrity at all times”



## Norman Hayes



Norman, a resident of Newtownards, is a highly respected figure in the property industry in Northern Ireland and brings with him a wealth of experience.

Norman entered Estate Agency in 1983 after joining the famous Brian Morton & Company in Newtownards. Throughout his 30 plus year career he has held a number of high profile positions including Manager of The Eric Cairns Partnership.

Having acquired a high degree of knowledge in the Land and Property Development sectors Norman spent much of the last 10 years as a Consultant and enjoyed a 2 year tenure as Specialist Property Advisor with one of Ireland's largest financial institutions.

Norman has recently returned to Estate Agency to work alongside his lifelong friends and business associates Lindsay & Elaine Fyfe in the very office he successfully managed for nearly 10 years.

***[norman.hayes@lindsayfyfe.co.uk](mailto:norman.hayes@lindsayfyfe.co.uk)***





“Over 100 years of combined experience in the Northern Ireland property industry”

## Expertise

The principals of Lindsay Fyfe & Company can boast over 100 years of combined experience in the Northern Ireland property industry. We believe that this gives us a significant advantage over our competitors when it comes to providing expert advice to our clients.

Whilst our core business activity remains the sale and letting of residential properties for private clients we can also offer a high degree of expertise in the following areas:

Development land acquisition

Development planning  
& Marketing strategy

New homes sales

RICS home buyers reports

Expert witness

Property management

Property investment

Portfolio management and acquisition

Valuation for probate

Valuation for matrimonial settlement

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## Commitment

At Lindsay Fyfe and Company we are committed to providing a personal and professional service to all our clients. We care about our reputation and believe that whether buying, selling or letting our clients have the right to be treated with courtesy and integrity at all times.

We pride ourselves in our ability to provide the right advice at the right time and strive to make each transaction as seamless and stress free as possible.



**Lindsay Fyfe & Company.**  
Experienced Property Professionals

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## Newtownards office

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## Comber office

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